

Impact of Innovative Pilot Programs Upon 2019 Cost of Service

(Decrease)/Increase to Cost of Service

Monthly Revenue

-\$822,990 = Heat Pumps
 -\$126,919 = Heat Pump Water Heaters
 -\$5,679 = Electro-Thermal Storage (ETS)
 -\$10,509 = EVGo
 -\$7,552 = Level 2 (L2) Chargers
 -\$173,070 = Tesla PowerWall

 -\$1,146,720
Sales

-\$219,000 = Tesla PowerWall
 -\$208,800 = Heat Pumps, net of cost
 -\$21,600 = Heat Pump Water Heaters, net of cost
 -\$13,561 = ConnectDER, net of cost

 -\$462,961

 \$37,800 = Expensed Amount for Level 2 chargers

-\$278,110 = Higher Retail Sales, net of Power Supply Costs

-\$682,353 = Tesla Power Supply Savings

\$1,440,167 = Depreciation Expense

\$1,192,108 = Return on Rate Base

 \$189,821 = O&M Due to Innovative Pilot Program

 -\$441,576 = A&G Absorbed that would otherwise flow to O&M

 -\$251,755 = Cost Impact Upon Platform

 50% = Synergy Sharing

-\$125,877 = Net Impact Upon Cost of Service due to O&M and A&G Absorbed

-\$25,946 = Net Impact Upon Cost of Service due to Innovative Pilot Program